

AGENDA ITEM FOR ADMINISTRATIVE MEETING

( ) Discussion only  
(X) Action

FROM (DEPT/ DIVISION): UCISO

PROGRAM: 1560

SUBJECT: Purchase of enclosed cargo trailer

<p><b><u>Background:</u></b></p> <p>In October 2022, the county received a grant from the state Homeland Security Program, for \$10,500 to fund the purchase of an enclosed utility trailer to transport resources and support emergency operations and missions. The BOC approved the grant in November 2022.</p> <p>After distributing an RFP, we received two proposals:</p> <p style="padding-left: 40px;">American Trailer Sales - \$10,184 Verde Inc. - \$10,895</p> <p>The recommendation is to award the contract to the lower proposal, which also has an earlier delivery time. The purchase price is also below the amount of the grant.</p>	<p><b><u>Action Requested:</u></b></p> <p>Approval to award contract for the purchase of a cargo trailer from American Trailer Sales in the amount of \$10,185</p>
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ATTACHMENTS: Proposals

Date: (04/14/2023)

Submitted By: (Undersheriff Jim Littlefield)

\*\*\*\*\*For Internal Use Only\*\*\*\*\*

Checkoffs:

- ( ) Exec. Asst.
- ( ) Dept. Head (copy)
- ( ) Human Resources (copy)
- ( ) Budget (copy)
- ( ) Fiscal
- ( ) Legal (copy)
- ( ) (Other - List:)

To be notified of Meeting:  
-Undersheriff Jim Littlefield

Needed at Meeting:

\*\*\*\*\*

Scheduled for meeting on: April 26, 2023

Action taken:

\*\*\*\*\*

Follow-up:

# AMERICAN TRAILER SALES

BIG TEX \* CRITERION\* MIRAGE\* TETON

PO BOX 760  
STANFIELD, OR 97875

28871 NW LIVESTOCK RD  
HERMISTON, OREGON 97838

PHONE 541-656-6153  
[www.trailersor.com](http://www.trailersor.com)



CARGO - EQUIPMENT  
FLATBED - UTILITY

**QUOTE** 15239

## CUSTOMER INFORMATION

**SOLD TO:** Umatilla County Sheriff's Office  
**ADDRESS:** 4700 NW Pioneer Place Pendleton, OR 97801  
**PHONE:** 541-966-3630

**DATE:** 4/6/2023  
**Sales Rep:** Jenni

## EQUIPMENT QUOTED      NEW: X    USED:

**DISCRIPTION:** Mirage 7X18' Xpress tandem axle enclosed cargo trailer includes:  
\* Reinforced Rear loading ramp  
\* One-piece aluminum roof 16" O/C,,  
\* (2) LED load lights with switch  
\* (2) Stabilizer jacks  
\* 6" ATP along exterior bottom of sidewalls  
\* 12" extra height for 78" rear opening  
\* Cross members 12" O/C

**PRICE:** \$10,185.00

**ADD ON:**  
**TOTAL:** \$10,185.00

**OR. PRIV. TAX:** \$0.00  
**ADJ. TOTAL:** \$10,185.00

## TRADE IN

**DISCRIPTION:**

**TRADE IN:** \_\_\_\_\_  
**SUBTOTAL:** \$10,185.00

**VIN #:**

**DOC. FEE:** \$0.00  
**DMV FEE:** \_\_\_\_\_  
**QUOTE TOTAL:** \$10,185.00

## COMMENTS

**Thank you so much for your inquiry!**

Delivery estimated within 6 weeks of award!

Purchaser acknowledges that any warranty applicable to the purchased trailer or product comes only from the manufacturer and is subject to the written terms, if any, provided by said manufacturer. There are no express or implied warranties made by American Trailer Sales Company ("Seller"). Seller disclaims any implied warranty, including but not limited to the implied warranty of merchantability and the implied warranty of fitness for a particular purpose. Manufacturer's express warranties are only applicable to new trailers or product. All used equipment is sold and accepted in "as-is" condition unless specifically warranted in writing.

This agreement may be modified only in a writing signed by both parties. Any oral affirmation of fact, promise, description or sample made by American Trailer Sales Company or an agent thereof shall not, and cannot, create an express warranty that the goods will conform to the affirmation, promise, description or sample.

Purchaser acknowledges this disclaimer and agrees that no express or implied warranties exist beyond Manufacturer's warranties referenced herein. All deposits are non-refundable. Purchaser hereby grants seller express permission to charge any remaining balance to Purchaser's credit card including a balance resulting from any check that does not clear the bank. All prices subject to change until final product delivery to customer.

**CUSTOMER IS RESPONSIBLE FOR TOWING THE TRAILER(S) WITH THE  
CORRECT RATED RECIEVER ON THE TOW VEHICLE!**

TOTAL WEIGHT INCLUDING TRAILER AND PAYLOAD ( G.V.W.R.)  
WEIGHT OF TRAILER AS INDICATED BY MANUFACTURER ( U.V.W.R.)  
PAYLOAD CAPACITY OF TRAILER (AMOUNT TRAILER CAN CARRY)

LBS: 7,000.00  
LBS: 2,320.00  
LBS: 4,680.00

Quote valid for 180 Days from quote date

Verde Inc.  
CAGE #4JAK9  
TPID #36-3783054  
ORCA Certifications on File  
DUNS: 180551801

2300 N. Scenic Hwy  
LakeWales, FL 33898  
(863) 559-3434

[verdeinc@earthlink.net](mailto:verdeinc@earthlink.net)

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March 31 2023

County of Umatilla  
Umatilla County Courthouse Room 121  
216 S E Fourth St  
Pendleton OR 97801  
attn Undersheriff Jim Littlefield

RE: Enclosed Cargo Trailer

Attached please find our bid for the captioned bid request. The trailer we offer is a Forest River Cargomate Blazer Model BL718TA2 which meets the specs (see specs/brochure attached) built in OR and FOB Pendleton OR .

Verde Inc is a registered small business and an authorized Cargomate trailer dealer.( see past experience attached)

Total cost FOB OR- \$10895

90 day estimated production time ARO (bid is valid for 120 days)

Respectfully submitted



JT Shortly  
Verde Inc

Attached-Specs/brochure  
Past Experience

VERDE INC.

FOREST RIVER CARGO MATE  
BLAZER MODEL BL718TAZ  
SEE SPECS/BROCHURE ATTACHED

2022 or 2023 Enclosed Cargo Trailer, tandem axle  
7' x 18' to 7' x 20'  
Rear loading ramp  
One-piece aluminum roof  
16" O/C roof  
(2) LED Loading lights with switch  
(2) stabilizer jacks under rear corners  
6" of ATP along exterior bottom of sidewalls  
12" of extra height for 78" rear ramp opening  
Additional floor cross members (12' O/C)  
Reinforced ramp for the extra height

✓ 7000# GVWR  
✓ 7X18-INTERIOR 18' L X 6'8" W  
✓ ROUND ROOF / FLAT FRONT  
✓  
✓ 30 AMP 110V CIRCUIT PANEL  
✓  
✓  
✓ 82" RAMP OPENING.  
✓

1 YEAR WARRANTY

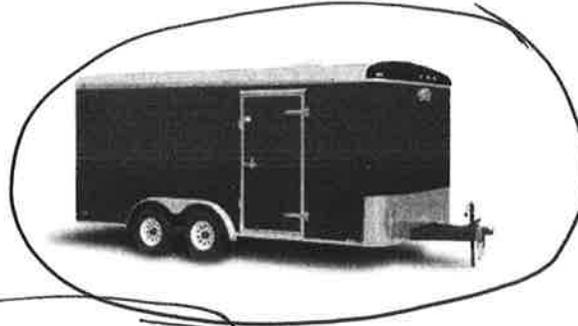


[www.cargomatetrailer.com](http://www.cargomatetrailer.com)

VENDOR INC.

Cargo Mate of Forest River, Inc.  
Production Facilities in:  
Elkhart, IN  
Ocala, GA  
Independence, OR  
Waco, TX

## Cargo Mate Blazer



### Standard Features

- |  |  |
|--|--|
| <ul style="list-style-type: none"> <li>• Double Rear Doors</li> <li>• Semi Style Camlock Door Latches</li> <li>• Door Hold-Backs on All Doors</li> <li>• Leaf-Spring Axles</li> <li>• E-Z Lube Hubs</li> <li>• All-Wheel Electric Brakes w/Breakaway*</li> <li>• 12-Volt Breakaway Switch with Battery*</li> <li style="padding-left: 20px;">*On Models Requiring Brakes</li> <li>• Silver Powder Coated Wheels</li> <li>• Chrome Center Caps</li> <li>• 15" Radial Tires</li> <li>• 1- Piece Aluminum Roof</li> <li>• Colored Aluminum or ATP Top Wrap</li> <li>• C/S Door (24" on 5 wide, 32" on 6 &amp; 7 wide, 36" on 8 wide) with Flushlock</li> <li>• 16" Stoneguard</li> <li>• 2 – Interior LED Dome Lights, and 1 – Wall Switch</li> </ul> | <ul style="list-style-type: none"> <li>• Roof Vent</li> <li>• 3/8" Plywood Walls with Lauan Trim</li> <li>• ATP Exterior Aluminum Fenders</li> <li>• TPO Radius Front Cap</li> <li>• DOT Approved Lighting</li> <li>• Clear Lens LED Clearance Lights</li> <li>• Clear Lens LED Strip Tail Lights</li> <li>• Molded License Plate Holder and Light</li> <li>• .030 Aluminum Exterior (Available in 14 Colors)</li> <li>• Colored Aluminum Wrap on Rear</li> <li>• Exposed Steel Painted Epoxy Black</li> <li>• Z-Tech Undercoated Frame</li> <li>• Tongue Jack w/ Sand Pad</li> <li>• Welded Safety Chains</li> <li>• Full-Color Decals</li> <li>• Steel Sealed Sidewalls</li> <li>• Grease Zerks on Hinges of Optional Rear Ramp</li> </ul> |
|--|--|

OPTIONS



www.cargomatetrailer.com

# Blazer



VERDE INC.  
 Cargo Mate of Forest River, Inc.  
 Production Facilities in:  
 Elkhart, IN  
 Ocala, GA  
 Independence, OR  
 Waco, TX

## Blazer 7' Wide Tandem Axle

Model	BL718TA2	BL720TA2	BL722TA2	BL724TA2
Overall Length	21' 10"	23' 10"	25' 10"	27' 10"
Width	8' 6"	8' 6"	8' 6"	8' 6"
Height	8' 6" +12"	8' 6"	8' 6"	8' 6"
Interior Length	18' 7"	20' 7"	22' 7"	24' 7"
Width	6' 8"	6' 8"	6' 8"	6' 8"
Height	6' 7" +12"	6' 7"	6' 7"	6' 7"
Rear Door	Double Ramp	Double	Double	Double
Width	6'	6'	6'	6'
Height	5' 10" +12"	5' 10"	5' 10"	5' 10"
Hitch Weight	263 lb.	280 lb.	298 lb.	313 lb.
Height	20"	20"	20"	20"
Ball Size	2-5/16"	2-5/16"	2-5/16"	2-5/16"
Platform Height	20"	20"	20"	20"
G.V.W.R.	7,000 lb.	7,000 lb.	7,000 lb.	7,000 lb.
Curb Weight	2,625 lb.	2,800 lb.	2,975 lb.	3,125 lb.
Payload Capacity	4,375 lb.	4,200 lb.	4,025 lb.	3,875 lb.
Axles (Tandem)	3,500 lb.	3,500 lb.	3,500 lb.	3,500 lb.
Brakes	Electric	Electric	Electric	Electric
Tires	ST205/75R15/C	ST205/75R15/C	ST205/75R15/C	ST205/75R15/C
Wheels	5 Bolt	5 Bolt	5 Bolt	5 Bolt
12" Frame	6" I-Beam	6" I-Beam	6" I-Beam	6" I-Beam
Floor (24" O/C) ✓	3/4" Plywood	3/4" Plywood	3/4" Plywood	3/4" Plywood
Sidewalls (16" O/C) ✓	3/8" Plywood	3/8" Plywood	3/8" Plywood	3/8" Plywood

Roof (16" oc) ✓

## Blazer 7' Wide

TA2 Models	G.V.W.R	Product Code	MSRP
BL718TA2	7,000 lb.	FR44D60	\$5,580.00
BL720TA2	7,000 lb.	FR46D60	\$5,830.00
BL722TA2	7,000 lb.	FR48D40	\$6,050.00
BL724TA2	7,000 lb.	FR50D40	\$6,300.00

Verde Inc.  
CAGE #4JAK9  
TPID #36-3783054  
ORCA Certifications on File  
DUNS: 180551801

2300 N. Scenic Hwy  
LakeWales, FL 33898  
(863) 559-3434 Voice  
(863) 676-9120 Fax  
[verdeinc@earthlink.net](mailto:verdeinc@earthlink.net)

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Dear Sirs

Verde Inc is a registered small business located in central Florida which specializes in design construction and delivery of customized trailer products for clients across the United States, Canada, and around the world. With over 12 years of experience and delivery of over 1000 unique units for every purpose Verde Inc has a broad clientele and solid performance as attested by numerous customer reviews and referrals. (see past performance examples attached below)

Verde Inc is an authorized dealer for the following national manufacturers;  
Forest River Inc (a Berkshire Hathaway company) representing cargo trailer brands such as Cargomate, Continental Cargo, Rance Aluminum, Haulin, US Cargo, and Lightning (2000 dealers Nationwide)

Look Trailers representing cargo trailer brands including Look, Pace American, Cargo Express and Everlight (400 dealers)

Big Tex Trailers representing utility, dump and equipment trailers (400 dealers)

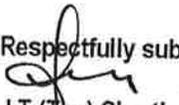
PJ Trailers representing utility, dump and equipment trailers (300 dealers)

Aluma Trailers representing aluminum utility and cargo trailers (100 dealers)

Polaris Industries representing ATV's and UTV's

Verde Inc provides a one stop solution from pricing bids-executing contracts/purchase orders-creating CAD drawings-project management-delivery and invoicing/paperwork. Ultimately Verde Inc - strives to provide the customer with the highest quality and most competitively priced product on the market. For further information do not hesitate to contact the undersigned.

Respectfully submitted

  
J.T. (Tom) Shortly  
Verde, Inc.

Verde Inc past performance includes:

ARMY: (1) trailer, Lincoln, Nebraska 72nd CST  
ARMY: (1) trailer, Phoenix, AZ 91<sup>st</sup> CST  
ARMY: (1) trailer, Boise, Idaho 101st CST  
ARMY: (1) trailer, Boise, Idaho 101st CST (Repeat customer)  
ARMY: (1) trailer, Boise, Idaho 101st CST (Repeat customer)  
ARMY: (1) trailer, Helena, Montana 83rd CST  
ARMY: (1) trailer, Helena, Montana (Repeat customer)  
ARMY: (1) trailer, Cheyenne, Wyoming 84th CST  
ARMY: (1) trailer, Cheyenne, Wyoming 84th CST (Repeat customer)  
ARMY: (1) trailer, Cheyenne, Wyoming 84th CST (Repeat customer)  
ARMY: (1) trailer, Montgomery, Alabama 46th CST  
ARMY: (1) trailer, Jefferson City, Missouri 7th CST  
ARMY: (1) trailer, Draper, Utah 85thCST  
ARMY: (4) trailers, Draper, Utah (Repeat customer)  
ARMY: (1) trailer, Clearwater, Florida 48th CST  
ARMY: (1) trailer, Clearwater, Florida 48th CST (Repeat customer)  
ARMY: (1) trailer, Sioux City, South Dakota  
ARMY: (11) trailers, Ft Huachuca, Arizona  
ARMY: (1) trailer, Dugway Proving Grounds, Utah  
ARMY: (1) trailer, Ft Campbell, Georgia  
ARMY: (1) trailer, Ft Belvoir, Virginia  
ARMY: (3) trailers and HMMWV customization for recruiting Ft Dix, New Jersey (USPFO, NJ)  
ARMY: (1) trailer, Ft. Lewis, Washington  
ARMY: (1) trailer, Corp. of Engineers, Marmet L&D, Belle, West Virginia  
ARMY: (1) trailer, Louisville, Kentucky (USPFO, KY)  
ARMY: (1) trailer, Lake Oswego, Oregon (USPFO, OR)  
ARMY: (1) trailer, Ft Gordon, Georgia  
ARMY: (1) trailer, Ft Benning, Georgia  
ARMY: (1) trailer, Ft Benning, Georgia (Repeat customer)  
ARMY: (1) trailer, Ft Benning, Georgia (Repeat customer)  
USAF: (1) trailer, Hill AFB, Utah (currently in production)  
USAF: (1) trailer, NAS Ft Worth, Texas  
USAF: (1) trailer, Tinker AFB, Oklahoma  
USAF: (1) trailer, Dyess AFB, Abilene, Texas  
USAF: (1) trailer, Edwards AFB, California  
USAF: (1) trailer, Edwards AFB, California (Repeat customer)  
USAF: (3) trailers, McChord AFB, Tacoma, Washington  
USAF: (2) trailers, Eielson AFB, Fairbanks, Alaska  
USAF: (1) trailer, Elmendorf AFB, Anchorage, Alaska  
USAF: (1) trailer, Elmendorf AFB, Anchorage, Alaska (repeat customer)  
USAF: (1) trailer, Mountain Home AFB, Mountain Home, Idaho  
USAF: (1) trailer, Malmstrom AFB, Montana  
USAF: (1) trailer, FE Warren AFB, Cheyenne, Wyoming  
USAF: (2) trailers, Lackland AFB, San Antonio, Texas  
USAF: (1) trailer, Lackland AFB, San Antonio, Texas (Repeat customer)  
USAF: (2) trailers, Lackland AFB, San Antonio, Texas (Repeat customer)  
USAF: (1) trailer, Lackland AFB, San Antonio, Texas (Repeat customer)

USAF: (4) trailers, Lackland AFB, San Antonio, Texas (Repeat customer)  
USAF: (1) trailer, Niagara Falls, New York  
USAF: (1) trailer, Niagara Falls, New York (Repeat customer)  
USAF: (1) trailer, Niagara Falls, New York (Repeat customer)  
USAF: (1) trailer, MacDill AFB, Tampa, Florida ( EOD Comm Center)  
USAF: (1) trailer, Hurlburt Field, Panama City, Florida  
USAF: (1) trailer, Hurlburt Field, Panama City, Florida (Repeat customer)  
USAF: (1) trailer, Tyndall AFB, Panama City, Florida  
USAF: (1) trailer, Patrick AFB, Florida  
USAF: (1) trailer, Hanscom AFB, Massachusetts  
USAF: (1) trailer, Kirtland AFB, New Mexico  
USAF: (1) trailer, Youngstown AFB, Vienna, Ohio  
USAF: (1) trailer, Laughlin AFB, Del Rio, Texas  
USAF: (1) trailer, Dover AFB, Dover, Delaware  
USAF: (2) trailers, Lackland AFB, San Antonio, Texas  
USAF: (1) trailer, Keesler AFB, Biloxi, Missouri  
USAF: (1) trailer, Moody AFB, Georgia  
NAVAL SURFACE WARFARE CENTER: (20) trailers, (5) year IDIQ, Crane, Indiana  
US NAVY SURFACE WARFARE GROUP: (1) trailer, Dahlgren, Virginia  
US NAVY SURFACE WARFARE GROUP: (1) trailer, Dahlgren, Virginia (Repeat customer)  
US NAVY SURFACE WARFARE GROUP: (1) trailer, Dahlgren, Virginia (Repeat customer)  
US NAVY SURFACE WARFARE GROUP: (1) trailer, Stennis Space Center Mississippi  
US NAVY: (1) trailer, NAS Corpus Christi, Texas  
US NAVY: (3) trailers, NAS Key West  
US NAVY SEALS: (3) trailers, NAB Little Creek, Norfolk, Virginia  
USMC: (1) trailer, Kaneohe Bay, Hawaii  
USMC: (1) trailer, Marine Corp Air Station, Beaufort, South Carolina  
USMC: (1) trailer, Marine Corp Air Station, Beaufort, South Carolina (repeat customer)  
Special Operations Command: (6) trailers, Ft Bragg  
Homeland Security/CBP BORSTAR: (3) trailers Del Rio Sector, Texas  
Homeland Security/CBP BORSTAR: (1) trailer, Tucson Sector, Arizona  
Homeland Security/CBP (1) trailer, Use of Force Advanced Training, Harpers Ferry, West Virginia  
Homeland Security/CBP: (22) trailers, El Paso, Texas  
Homeland Security/CBP: (1) trailer, El Paso, Texas (Repeat customer)  
Homeland Security/CBP: (2) trailers, El Paso, Texas (Repeat customer)  
Homeland Security/CBP: (2) trailers, Sanderson, Texas  
Homeland Security/CBP: (1) trailer, Willcox, Arizona  
Homeland Security/CBP: (1) trailer, Willcox, Arizona (Repeat customer)  
Homeland Security/CBP: (1) trailer, Tucson, Arizona  
Homeland Security/CBP: (1) trailer, Tucson, Arizona (Repeat customer)  
Homeland Security/FEMA: (1) trailer, McClellan, California  
Homeland security/FEMA: (BPA) trailer tire and wheel assemblies, Louisiana  
Homeland Security/USCG: (2) Gooseneck trailers, Venice, Louisiana  
Homeland Security/USCG: (2) trailers, Portsmouth and Miami  
USDOT: (2) trailers, California and Arizona  
NASA: (1) trailer Wallops IS, Virginia  
NASA: (1) trailer Cape Canaveral Florida  
FBI: (1) trailer, Anchorage, Alaska  
Bureau of Indian Affairs: (2) trailers South Dakota  
WAFAIR: (2) trailers, Fairchild AFB, Washington  
ATF: (2) trailers, Huntsville, Alabama USDA: (1) trailer, Forest Service, Redding, California

USDA/NRCS: (1) trailer, Pendleton, Oregon  
USDA/NRCS: (1) trailer, Redmond, Oregon (Repeat customer)  
USDA: (4) trailers, Idaho Falls, Idaho  
USGS: (1) trailer, La Cross, Wisconsin  
Polaris Defense: Ongoing Relationship (In excess of fifty trailers)  
Clemson University: (1) trailer, Clemson, South Carolina  
Smyrna TN: (1) trailer, Fire department  
Sarnia ON: (1) trailer, Fire department  
Sedgwick County: (1) trailer, Wichita, Kansas  
State of Tennessee: (12) trailers, Nashville, Tennessee (TN Bureau of Investigation)  
City of Galveston: (3) Restroom trailers, Galveston, Texas  
Texas Parks & Wildlife (2) trailers, Austin, TX  
Texas Tech: (1) trailer Sweetwater, Texas  
Texas Tech: (1) trailer Breckenridge, Texas  
City of Coppell: (1) trailer, Coppell, Texas  
County of Travis: (1) trailer, Austin, Texas  
MCSO: (1) trailer Monroe County Sherriff's Office, Rochester, New York  
Conroe School District: (1) trailer, Conroe, Texas  
Conroe School District: (1) trailer, Conroe, Texas (Repeat customer)  
DIA: (2) trailers, Denver International Airport  
State of NH: (1) trailer, DEM, Concord, New Hampshire  
State of Iowa: (1) trailer, Iowa State University  
State of Iowa: (1) trailer, Iowa State University (Repeat Customer)  
State of Iowa: (1) trailer  
State of Iowa: (1) trailer (Repeat customer)  
State of Iowa: (1) trailer (Repeat customer)  
State of Illinois: (1) trailer, IEMA-Division of Nuclear Safety, Springfield, Illinois  
State of Illinois: (1) trailer, IEMA-Division of Nuclear Safety, Springfield, Illinois  
State of Illinois: (12) trailers, IEMA-Division of Nuclear Safety, Springfield, Illinois (Repeat customer)  
Illinois MABAS: (14) trailers, Glenview, Illinois  
Illinois MABAS: (24) trailers, Wheeling, Illinois (Repeat customer)  
Illinois MABAS: (7) trailers, Wheeling, Illinois (Repeat customer)  
Illinois MABAS: (5) trailers, Wheeling, Illinois (Repeat customer)  
Illinois MABAS: (1) trailer, Wheeling, Illinois (Repeat customer)  
Illinois MABAS: (18) trailers, Wheeling, Illinois (Repeat customer)  
City of Riverton, Utah: (1) trailer  
City of Riverton, Utah: (1) trailer (Repeat customer)  
Sedgwick Co, (1) trailer, Kansas  
Shawnee CO: (1) Restroom trailer. Topeka, Kansas  
Arizona Dept. Emergency & Military Affairs (AZDEMA): (5) trailers, Phoenix, Arizona  
City of Glendale: (1) trailer, Glendale Arizona  
City of Salt Lake: (7) trailers, Salt Lake City, Utah  
City of Salt Lake: (5) trailers, Salt Lake City, Utah (Repeat customer)  
Missouri Department of Transportation: (2) trailers, Sikeston, Missouri  
Missouri Department of Transportation: (1) trailer, Sikeston, Missouri (Repeat customer)  
City of Huntsville: (2) trailers, Huntsville, Alabama  
City of Huntsville: (8) trailers, Huntsville, Alabama (Repeat customer)  
City of Huntsville: (5) trailers, Huntsville, Alabama (Repeat customer)  
City of Huntsville: (1) trailer, Huntsville, Alabama (Repeat customer)  
City of Huntsville: (1) trailer, Huntsville, Alabama (Repeat customer)  
Davis School District: (1) trailer, Clearfield, Utah